



videoNEXT Network Solutions, Inc.

***Leading Software for
Physical Security Information Management***

Corporate Qualifications and Capabilities



Company Overview

- Founded in 2002; Corporate HQ- Chantilly, VA
- Digital Surveillance and Security Software
 - Video & Sensor Management Systems
 - Video Content Analytics
 - Command & Control, Video Wall Displays
 - Geospatial / Situational Awareness
 - Mobile (2.5 & 3G) Video
 - Access Control Integration
 - Software as a Service
 - Original Equipment Manufacturing (OEM) & Private Label Editions
 - Customization and integration for large, complex projects
- Privately Held by management and private equity
- 22 employees, mostly engineers, 10 with advanced degrees
- Profitable & cash positive
- Government-Certified Small Business
- Strong, Established Presence with DoD & Federal Agencies, Fortune 1000 Companies

Markets Served

1. Oil and Gas
2. Hydro-electric Dams
3. Public Safety
4. Critical Infrastructure
5. Information Technology
6. Postal and Shipping
7. Banking and Finance
8. Communications
9. Agriculture and Food
10. Defense & Military
11. Government Facilities
12. Border Security
13. Transportation Systems
14. Chemical
15. Critical Manufacturing
16. Emergency Services
17. Healthcare and Public Health
18. Nuclear Reactors, Materials, and Waste
19. Water



Core Horizontal Focus

- **Video Surveillance**
 - Network Video Recording (NVR)
 - Video & Sensor Management System
 - IP Video Transport Networks
 - High Availability Systems
 - Large Video Archives using SAN, NAS, DAS
 - Intelligent Video Content Analytics
 - C² Annunciators, Command Centers
 - Geospatial (2d/3d) map interfaces
 - Video Walls
 - Remote Video Access
 - Mobile Video Access
- **Physical and Logical Security Convergence**
 - Wireless Cameras, Sensors and Viewers
 - Fire Protection
 - Mass Notification
 - RFID
 - Biometrics
 - Access Control
- **Vulnerability assessments and COOP**
- **System and architecture design**
- **Related component and system specifications**
- **Testing, Quality Assurance**
- **Training and education**



Skill sets and Technologies

- Unix/Linux and OS-X (Apple)
- Apache
- ANSI C, C++ C#, Objective C
- SQL
- Java, Ajax
- PHP, Perl
- SOAP, Web Services
- .NET
- Windows Media
- iPhone
- Wireline and Wireless networking of all kinds



Technology Differentiators

- True Open Architecture
- Browser based
- Mission critical OS
- No proprietary hardware
- Fully customizable via APIs and SDKs
- Advanced Video Analytics, US ARL, DARPA, AFRL, ONR
- Integration with biometrics, RADAR, access control & IDS

Software Products

DoD-Intel/Enterprise Solution:

Traditional product line on Linux and OS-X (Apple); sold in tiers.

- 'Stratus' an 'a la carte' product allowing customers to purchase specific feature set bundles of increasing sophistication. The buttons for unlicensed features are "grayed out;" the customer can pay to unlock them.
- 'Nimbus' a cost effective bundle of most widely used features, and multi-server capability.
- 'Altus' the flagship product with the full feature set. Includes the SDK and APIs for integrating with a variety of other security components, and suited for large enterprise deployments. Altus supports highly specialized solutions to the most demanding government customers.
- 'vMX' new Virtual Multiplexer provides software-based "video walls" using inexpensive COTS (commercial off-the-shelf) computer hardware, at a much lower cost than competing proprietary solutions.

Basic Apple Solution:

- 'Cirrus' – same software, but a scaled back version, for sale online, with simplified interface, self installation by customers or dealers, and available exclusively on the Apple computer platform, distributed through Apple and Apple dealer channel.

Hosted, SaaS Solution:

CAVU -- Same software, hosting in a data center, sold via monthly subscription

iPhone Mobile Solution:

Connects to all of the above, three tiers, CAVU Free, CAVU, and CAVU Pro

Software Customization

Some examples of software customization performed for customers are:

- Slew PTZ cameras to RADAR track from Raytheon and other ICD-100 RADARs.
- Slew PTZ cameras to video analytic track from Sightlogix and other intelligent cameras.
- Send video content analytics to mobile handheld
- Time synchronize live and recorded streams to Object Video VEW server for video content analytics
- Validate primary video analytic with secondary video analytic to reduce false alarms
- Queue requests for joystick control with different priority for registered users vs. public users
- Integrate Diebold Predator Lynx C² platform
- Integrate L-3 IBDA C² platform
- Integrate Raytheon Athena C² platform
- Integrate LG Iris scanning camera for biometric access control
- Integrate Securimetrics fingerprint reader for biometric access control
- Integrate Wherenet RFID readers for integrated logistics tracking
- Integrate Vicon video matrix I/O so SKM appears as a regular Vicon terminal

Customers

Prime Contracts

- US Army IMCOM

Subcontracts

- US Army Ft. Belvoir
- US Army FOB Cropper/BIAP
- US Air Force NCR-IADS / JADOC
- US Air Force ESC
- US Air Force Space Command
- US Air National Guard
- US Navy NAVSEA
- US Navy ONR
- US Navy PACOM
- US Navy RTC
- US DHS / Coast Guard
- US DHS / FPS
- US Bureau of Prisons

State/Local

- Arlington County, VA, DOT
- District of Columbia Water Authority
- District of Columbia Metro Police
- Plano Texas Water Authority
- Austin Texas Airport Authority
- Commonwealth of VA

GOC/GSE

- Nat. Rail Pass. Corp / Amtrak
- Fed. Home Loan Mort. Corp / Freddie Mac

Commercial

- Wellington Management
- Rolex



Corporate



videoNEXT Federal, Inc.

DUNS: 078748533

CAGE/NCAGE: 6UUH2

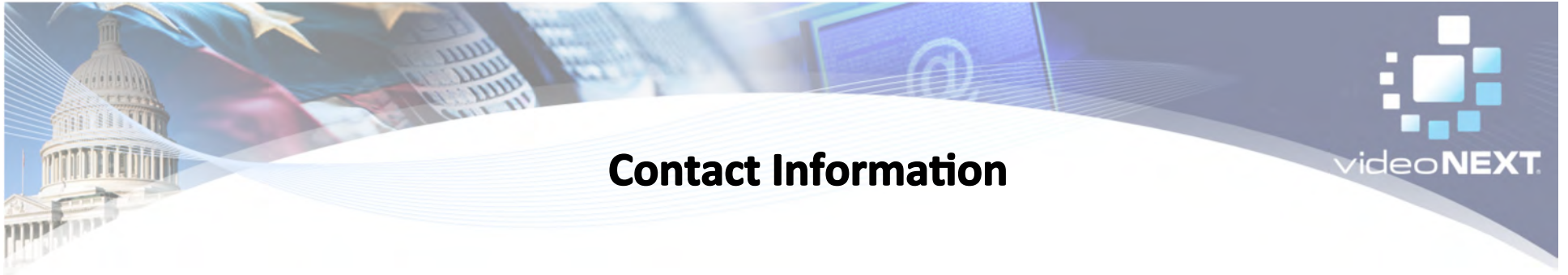
NAICS CODE	Description	Small Business
511210	Software Publishers	Yes
541511	Custom Computer Programming Services	Yes
541512	Computer System Design Services	Yes
334310	Audio and Video Equipment Manufacturing	Yes
334290	Other Communications Equipment Manufacturing	Yes
541690	Other Scientific and Technical Consulting Services	Yes
541519	Other Computer Related Services	Yes
611420	Computer Training	Yes
334310	Audio and Video Equipment Manufacturing	Yes



Summary

- 14 years supporting the Commercial, DoD and Intelligence community
- Financially Stable Company
- Leading Edge Technology
- Deep expertise in video compression, large scale video management, digital signal processing, streaming media, web browser interfaces, Unix/Linux, IP networks
- Small Business - 9 NAICS codes
- Small Company Agility





Contact Information



President & CEO:

Chris Gettings // 703 939 7359 // chris_gettings@videonext.com

Vice President, Sales

George DeVaux // 703 409 3619 // gdevaux@videonext.com

